Our Utilities Strategy

# HOW?

## **Reshaping the Organisation**

Having a dynamic organisation to support our strategy is key. Supported by a scalable operating model, we drive innovation and growth through our business lines and markets.

### **Three Business Lines**

Sembcorp will focus on growth along three business lines to build and scale up integrated energy platforms and develop a pipeline for systematic capital recycling.





**IN OUR MARKETS** 



#### GAS & POWER



Gas Importation & Retail



Regas Infrastructure



Thermal Power

# MERCHANT & RETAIL



- Merchant Power Sales
- Trading & Optimisation
- Distributed Energy Resources



- B2B and B2C Power Sales
- Energy Services

## RENEWABLES & ENVIRONMENT



Waste-to-resource



Water and Wastewater Treatment

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## A Scalable Global Operating Model

Our matrix organisation allows us to leverage resources and achieve value-focused growth across markets and business lines globally.

# **BUSINESS LINES** GAS MERCHANT & RETAIL RENEWABLES **MARKETS** & POWER SINGAPORE, CHINA AND SOUTHEAST ASIA Qо ENVIRONMENT INDIA UK **REST OF THE WORLD** Own assets and P&L • Drive opportunities through deep country expertise and relationships • Empowered to operate, optimise and integrate assets into energy platforms • Drive global product opportunities and

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• Innovate and differentiate product offerings

• Techno-commerical product experts

develop projects

Build product SOPs